# Study on the Impact of a Free Trade Agreement between Mongolia and the Eurasian Economic Union\*

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#### **Abstract**

This study aims to undertake a detailed quantitative analysis on the formation of a free trade agreement between Mongolia and the Eurasian Economic Union (EAEU). Mongolia has recently concluded an economic partnership agreement with Japan; however, the country further seeks to align with integration in other regions in order to accelerate its economic and social development. Therefore, this research work concentrates on the next possible regional integration, namely with the EAEU.

In doing so, we utilize the Computable General Equilibrium (CGE) model and the latest GTAP database, 9.0, provided by Purdue University. Assuming a hypothetical scenario of full liberalization, the macroeconomic and trade effects were investigated.

Keywords: trade agreement, Eurasian Economic Union, CGE analysis, GTAP database

JEL classification codes: F13, F14, F17

## 1. Objective of the Study

This study analyzes the impacts of a free trade agreement on Mongolia and the EAEU members. The study used the Global Trade Analysis Project (GTAP) database for this purpose. The GTAP model is a comparative, static multiregional computable general equilibrium (CGE) model that uses a common global database. This is an analytical tool used to understand the dynamics of major economic variables in a simulated environment. Utilizing the GTAP database (the latest version, 9.0), a number of simulations were carried out in this study, involving the scenario of the full liberalization of tariffs, being completely eliminated, on all products traded between Mongolia and the EAEU members.

The results of the simulations were then used to assess the impact of liberalization on Mongolia and the EAEU members, as well as on certain other countries. This study tries to shed light on the possibilities for the welfare and macroeconomic implications, which will aid policymakers in assessing the actual situation in quantitative terms.

According to an ADB study, it is necessary to conduct economic evaluations and studies of FTAs both before negotiation and after implementation. A clear and accurate understanding of the potential effects of an FTA before its negotiation (an ex-ante evaluation) is necessary in deciding the overall negotiation position of a country, based on an overall cost—benefit analysis and the identification of what the country can and cannot provide to its FTA partners in the negotiations. Pre-negotiation studies are also helpful to exploit the potential export benefits of FTAs and to draw up necessary adjustment policies for sectors which may be negatively affected by FTAs. The results of pre-negotiation impact assessment studies should be reflected effectively in the FTA negotiations.

#### 2. Literature Review

There have been several studies conducted on the possibilities of free trade agreements between Mongolia and other countries. During the past few years, negotiations between Mongolia and other trading partner countries have created considerable interest among Mongolian and foreign researchers.

For example, Sh. Enkhbayar and Tomoyoshi Nakajima (2013) studied the impact of Mongolian FTAs with the countries in Northeast Asia, using the GTAP database. They found that Mongolia's bilateral FTAs with four Northeast Asian countries would be almost negligible as Mongolia's import tariff rates are already relatively low and the partners impose zero tariffs on Mongolia's major export commodities (mining and livestock origin products).

There have been some other studies which assessed the possibility for Mongolia concluding a trade agreement with Japan. In 2010 and 2012, N. Batnasan and N. Otgonsaikhan examined the impact of the proposed EPA between Mongolia and Japan. The studies were both qualitative and quantitative, using CGE analysis. Additionally, N. Batnasan, N. Otgonsaikhan, D. Narandalai, and Ts. Oyunbileg used a CGE model to evaluate the risks and possible paths for concluding trade agreements with Mongolia's five major trading partner countries, namely Japan, Russia, China, the United States and Canada. They suggested that Mongolia's domestic consumption and production will accelerate in the case of liberalizing trade with any of these five countries. However, Mongolia's GDP will not increase significantly, with less than 1% growth.

Similarly, using a CGE model, a team comprised of members from the Mongolian Academy of Sciences and the Business School of the National University of Mongolia (2014) examined the potential impacts and risks of bilateral trade agreements between Mongolia and its two neighbors, Russia and China. The study suggested that there will not be big impacts on Mongolia's economy in the short run. However, in the medium to long-term, the proposed agreements might lead to significant increases in the extraction industry. As a consequence, it would bring on the "Dutch Disease" due to the increased exports of the extraction sector.

It is important to emphasize that there is a lack of quantitative studies with regard to trade agreements with the Eurasian Economic Union. Therefore, the objective of this study is to fill this gap and support assessments on the possible economic impacts and risks for Mongolia, utilizing a general equilibrium methodology.

## 3. Methodology

The actual assessment of the potential and actual impacts of an FTA is performed mainly using economic data and methods. To analyze the economy-wide impact of trade liberalization, a CGE model of global trade is employed for the model simulations. A CGE model numerically simulates the general equilibrium structure of the economy. It is built on the Walrasian general equilibrium system, in which the central idea is that market demand equals supply for all commodities at a set of relative prices. Moreover, a CGE model has solid micro-foundations that are theoretically transparent. Functional forms are specified in an explicit manner, and interdependencies and feedback are incorporated. Therefore, the model provides a framework for assessing the effects of policy and structural changes on resource allocation by clarifying "who gains and who loses".<sup>1</sup>

By studying the simulated changes caused by the FTA, this method is able to answer questions, such as: how does real gross domestic product change in a country that joins an FTA?; how does the country's trade balance change?; how do the country's terms of trade change?; how do import and export prices in a particular sector change?; how do output and trade in different sectors within the country change?, and; how does the country's welfare change?

The main advantage of the CGE method is that, given the FTA-related policy changes in various markets, the analysis can quantitatively capture the effects of these changes on all markets, rather than just one market.

The present study used the GTAP database version 9.0 which contains a total of 140 countries and 57 sectors. Both the factors and product markets of each region in the GTAP model are assumed to be characterized by perfect competition. The reference year used for the database corresponds to the global economy in 2011.

# 4. Regional and Sectoral Aggregation

In this study, the 140 GTAP countries or regions were aggregated into 14 regions: Russia, Kazakhstan, Belarus, Armenia, Kyrgyzstan, Mongolia, Oceania, East Asia, Southeast Asia, South Asia, North America, Latin America, 25 EU members, and the rest of the world. However, our main focus is on the five EAEU member countries and Mongolia. The regional and sectoral aggregations of the model are illustrated in Tables 1 and 2.

Model Regions GTAP Database 140 countries or regions Russia Russia Kazakhstan Kazakhstan Belarus Belarus Armenia Armenia Kyrgyzstan Kyrgyzstan Mongolia Mongolia Oceania Australia, New Zealand, Rest of Oceania China, Hong Kong, Japan, Korea (ROK), Taiwan, Brunei Darussalam, Rest of East Asia Asia Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand Southeast Asia Vietnam, Rest of Southeast Asia South Asia Bangladesh, India, Nepal, Pakistan, Sri Lanka, Rest of South Asia North America Canada, United States, Mexico, Rest of North America Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Paraguay, Peru, Latin America Uruguay, Venezuela, Rest of South America Austria, Belgium, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, EU 25 Malta, Netherlands, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, United Kingdom Rest of the World Rest of the World

**Table 1: Regional Aggregation of the Model** 

**Table 2: Sectoral Aggregation of the Model** 

Model Sectors	GTAP Database 57 sectors
Grains, Crops	Paddy rice, Wheat, Cereal grains nec, Vegetables, fruit, nuts, Oil seeds, Sugar cane, sugar beet, Plant-based fibers, Processed rice, Crops nec
Animal Products	Raw milk, Fishing
Wool	Wool, silk-worm cocoons
Meat	Cattle, sheep, goats, horses, animal products nec, Meat: cattle, sheep, goats, horse, meat products nec.
Forestry	Forestry
Coal	Coal
Oil and Gas	Oil, gas, petroleum, coal products
Other Minerals	Minerals nec
Processed Food	Vegetable oil & fats, Dairy products, Sugar, Food products nec, Beverages and tobacco products
Textiles and Apparel	Textiles, apparel
Leather Products	Leather products
Wood and Paper	Wood products, Paper products, publishing
Metals	Ferrous metals, Metals nec, Metal products
Automobiles	Motor vehicles and parts
Machinery and Equipment	Transport equipment nec, Electric equipment, Machinery and equipment nec
Other Manufactured Products	Chemical, rubber, plastic products, Mineral products, Manufactures nec,
Electricity	Electricity
Services	Gas manufacture, distribution, Water, Construction, Trade, Transport nec, Sea transport, Air transport, Communication, Financial service nec, Insurance, Business service nec, Recreation and other services, Public administration, Defense, Education, Health, Dwellings

The composition of GDP of the regions is described in Table 3. Mongolia's export and import shares each exceed 70% of GDP, which are the highest compared to other regions. Meanwhile, Mongolia's ad valorem import tariff rate is relatively low at 5%, as compared with other regions. However, most of those regions' ad valorem import tariff rates are zero for raw materials, such as animal-origin products, meat, wool, and coal. It should be noted that the Eurasian Economic Union members impose a 4% import tariff, the lowest rate, on coal, grains and crops, and other manufactured products from Mongolia. On the other hand, the EAEU imposes higher ad valorem tariffs on Mongolian products, such as meat (21%) and processed food (19%) (Tables 4 and 5).

**Table 3: Composition of GDP (%)** 

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_						Reg	ions					
Item	EAEU	Mon golia	Ocea nia	East Asia	SE Asia	South Asia	N America	Latin America	EU 25	MENA	SSA	Rest of World
Private Consumption	50.1	47.3	54.8	47.7	58.2	66.2	68.3	62.3	59.7	51.9	64.5	57.7
Investment	22.4	47.7	26	33.6	28.3	31.1	19.1	19.7	18.9	24.1	20.1	21.9
Government Consumption	17.8	12.6	18.3	16	10.7	11.8	16.7	17.5	22.2	16.1	15.1	15.8
Exports	31	71	21.8	27	55.6	19.6	14.7	18.1	39.3	40.7	31.3	45.5

Imports	-21.3	-78.6	-20.9	-24.3	-53	-28.7	-18.8	-17.6	-40.1	-32.8	-31	-41
Total	100	100	100	100	100	100	100	100	100	100	100	100

Notes: MENA = Middle East and North Africa; SSA = Sub-Saharan Africa

Source: Compiled from GTAP Database 9.0

**Table 4: Percentage Ad Valorem Rates of Mongolia's Import Taxes** 

						Regions					
Sector	EAEU	Oceania	East Asia	South east Asia	South Asia	North America	Latin America	EU 25	MENA	SSA	Rest of World
Grains, Crops	5	0	7	2	4	5	3	5	1	2	0
Animal Products	0	0	4	1	0	0	0	0	0	0	0
Wool	5	0	0	0	0	0	0	0	0	0	0
Meat	14	5	3	2	4	5	2	4	0	0	0
Forestry	5	0	4	0	0	0	0	0	2	0	0
Coal	2	0	4	0	0	0	0	0	0	2	0
Oil and Gas	5	3	5	4	5	5	1	5	0	0	2
Other Minerals	5	5	5	1	0	5	2	4	1	2	0
Processed Food	6	5	6	5	5	5	5	5	5	0	5
Textiles and Apparel	5	5	5	5	5	5	1	5	4	0	3
Leather Products	5	5	5	5	3	5	3	5	5	0	5
Wood and Paper	5	5	5	5	5	5	0	5	4	1	5
Metals	5	5	5	5	5	5	5	5	5	4	5
Automobiles	5	5	5	5	5	5	5	5	5	1	5
Machinery and Equipment	5	5	5	3	5	5	5	5	5	4	5
Other Manufactured Products	5	5	5	5	5	5	3	5	5	3	5
Electricity	5	0	4	0	0	0	0	0	0	0	0

Source: Compiled from GTAP Database 9.0

Table 5: Percentage Ad Valorem Rates of Import Taxes of Other Regions vis-à-vis Mongolia

					- 6-	Regions					
Sectors	EAEU	Oceania	East Asia	SE Asia	South Asia	North America	Latin America	EU 25	MENA	SSA	Rest of World
Grains, Crops	4	0	11	0	0	0	0	0	0	0	0
Animal Products	0	0	0	4	0	0	0	0	0	0	0
Wool	5	0	9	0	5	0	0	0	0	0	0
Meat	21	0	13	0	0	0	0	0	4	21	26
Forestry	0	0	0	0	0	0	0	0	0	0	0
Coal	4	0	0	0	0	0	0	0	0	0	0
Oil and Gas	0	0	0	0	0	0	0	0	0	0	0
Other Minerals	13	0	0	1	5	3	6	0	0	1	0
Processed Food	19	4	12	2	8	0	0	0	39	2	1
Textiles and Apparel	13	5	13	4	6	25	3	0	2	11	6
Leather Products	16	2	9	0	0	24	0	0	1	2	0
Wood and Paper	11	0	1	0	7	0	0	0	0	12	0
Metals	14	1	1	2	10	0	0	0	0	5	1
Automobiles	9	0	0	33	0	0	0	0	0	18	0
Machinery and Equipment	18	2	1	5	7	0	11	0	0	4	0
Other Manufactured Products	4	2	6	0	13	0	1	0	0	1	2
Electricity	0	0	0	0	0	0	0	0	0	0	0

Source: Compiled from GTAP Database 9.0

# 5. Macroeconomic Effects

To assess the impact of an FTA, we assume full trade liberalization between Mongolia and the EAEU members. Under this scenario, all tariffs on imports from all the EAEU members to Mongolia were reduced to zero and, similarly, tariffs on all sectors imported by EAEU members from Mongolia were eliminated. In other words, we simulate a scenario of an FTA where tariffs on all products traded between Mongolia and the EAEU members are completely eliminated.

The implications of full liberalization on selected macroeconomic indicators for the regions are presented in Table 6. The results indicated Mongolia would experience relatively positive effects as a result of a free trade agreement with the EAEU. For example, Mongolia's overall welfare effect, which measures the effect on public welfare, increases by US\$6.64 million. It indicates that Mongolia's consumers would benefit from price decreases due to tariff reductions

with the EAEU countries. Meanwhile, Mongolia's GDP increases by 0.14% and household income rises by 0.18%. The GDP price index<sup>2</sup> would also experience a 0.16% increase. On the other hand, there are almost no effects for the EAEU member countries. Among those countries, Russia and Belarus had slightly positive effects of 0.55% and 0.36% increases, respectively, in terms of total welfare. In terms of GDP change and household income, there were no effects for all the EAEU members.

The results for East Asia were very remarkable. Its welfare effect decreases by 8.3% when Mongolia enters into an FTA with the EAEU. As mentioned above, the East Asia aggregation consists of countries and regions such as China, Hong Kong, Japan and the ROK, which are Mongolia's main trading partners. Mongolia's alignment in an FTA with the EAEU members may lead to trade diversion effects away from the East Asian countries (Table 6).

To sum up, as far as concerns the selected macroeconomic variables of welfare (equivalent variation), GDP, and household income, Mongolia gains effectively if there is complete tariff elimination or tariff liberalization. Under the full tariff elimination (full liberalization), Russia and Belarus would benefit slightly in terms of welfare compared to the other three countries.

In a comparative static applied general equilibrium model, with population, endowment and technology being fixed, the only way to increase welfare is to reduce the excess burden arising from existing distortions.<sup>3</sup> Mongolia is a country that consistently earns large positive welfare gains, mostly on account of terms of trade gains. This is due to the fact that even prior to an FTA the tariffs imposed by Mongolia for almost all products exported from the EAEU countries were very low (Table 7).

**Table 6: Changes in Selected Macroeconomic Variables Full Liberalization Scenario (All EAEU Members and Mongolia)** 

Region/Country	Total Welfare Effect, US\$ Million	Change in GDP Price Index, %	Change in Value of GDP, %	Change in Household Income, %
1 Russia	0.5508	0.0006	0.0006	0.0006
2 Kazakhstan	0.1019	0.0003	0.0003	0.0003
3 Belarus	0.3632	0.0015	0.0016	0.0016
4 Armenia	-0.0052	0	0	0
5 Kyrgyzstan	0.0075	0.0002	0.0002	0.0002
6 Mongolia	6.6357	0.1438	0.1619	0.1856
7 Oceania	1.4894	0.0003	0.0003	0.0003
8 East Asia	-8.2891	-0.0002	-0.0002	-0.0002
9 Southeast Asia	0.3569	0	0	0
10 South Asia	-0.6177	-0.0001	-0.0001	-0.0001
11 North America	-0.7649	0	0	0
12 Latin America	0.4828	0	0	0

Source: Simulation results

Table 7: Total Welfare and Its Composition, US\$ Million

Region/Country	Allocative Efficiency	Terms of Trade	Investment- Savings Effect	Total
1 Russia	-0.67	2.11	-0.89	0.55
2 Kazakhstan	0.03	0.13	-0.06	0.1
3 Belarus	0.07	0.18	0.12	0.36
4 Armenia	0	0	0	-0.01
5 Kyrgyzstan	0	0	0	0.01
6 Mongolia	1.58	4.53	0.52	6.64
7 Oceania	0.16	1.34	-0.01	1.49
8 East Asia	-1.51	-7.61	0.82	-8.29
9 Southeast Asia	0.01	0.29	0.06	0.36
10 South Asia	-0.01	-0.45	-0.16	-0.62
11 North America	-0.01	-0.21	-0.54	-0.76
12 Latin America	0.02	0.44	0.03	0.48
13 EU 25	-0.37	-2.61	-0.05	-3.03
14 MENA	0.06	1.35	0.09	1.5
15 SSA	0.06	0.51	0.01	0.59
16 Rest of World	-0.01	0	0.06	0.05

## 6. Trade Effects

Under full liberalization, in Mongolia the volume of exports decreases by 0.15% and the volume of imports increases by 0.18%. Nevertheless, there is almost no change in exports and imports for the EAEU members. It is obvious that the EAEU members' economic and trade potential is huge compared with Mongolia. Therefore, changes cannot be seen as a result of liberalization with Mongolia. When Mongolia and the EAEU implement a trade agreement, the highest decrease in trade balance is reported by Mongolia, which shows a decline of US\$18.1 million. As for Russia and Belarus, their trade balance decreases somewhat by 1.16% and 0.17%, respectively. The terms of trade<sup>4</sup> (ToT) do not show any change for all of the countries.

Table 8: Change in Trade Variables, Full Liberalization (All EAEU Members and Mongolia)

Region/Country	Change in Volume of Exports, %	Change in Volume of Imports, %	Change in Trade Balance (US\$ million)	Change in Terms of Trade, %
1. Russia	0.0005	0.0016	-1.16	0.0004
2. Kazakhstan	0.0001	0.0005	0.0279	0.0002
3. Belarus	-0.0001	0.0008	-0.1733	0.0006
4. Armenia	0.0002	-0.0001	0.0051	-0.0001
5. Kyrgyzstan	0.0001	0.0002	-0.0154	0.0001

6. Mongolia	-0.1564	0.1883	-18.1661	0.073
7. Oceania	-0.0002	0.0003	-0.3009	0.0004
8. East Asia	0.0002	-0.0002	8.6803	-0.0002
9. Southeast Asia	0	0	0.5776	0
10. South Asia	0.0002	0	0.6273	-0.0001
11. North America	0.0001	0	3.4575	0
12. Latin America	0	0	0.5227	0.0001
13. EU 25	0.0001	0	4.6563	0
14. MENA	0	0	0.7837	0.0001
15. SSA	0	0.0001	0.1333	0.0001
16. Rest of World	0	0	0.344	0

Looking at the change in trade balance for 18 sectors, almost all sectors have a deficit in the trade balance, with the exception of the meat sector and other minerals sector. The EAEU members' trade balance practically does not change, as can be seen in the table. In particular, countries such as Armenia, Belarus and Kyrgyzstan get no effect in their trade balances when Mongolia enters an FTA with the union. There is a positive trade balance effect only in the meat sector (0.9%) and the mineral products sector (1%) for Mongolia.

Terms of trade is defined by the ratio of export and import price indices, which is shown in the following table. From the theoretical standpoint, the terms of trade contribute positively to society if post-simulation export prices rise more than import prices. As we expected, the Mongolian post-simulation export price index for selected sectors can be seen as positive, greater than the import price index. There is almost no change in the import price index for Mongolia and the EAEU members.

The proposed trade agreement increases Mongolia's export prices more than it does import prices, resulting in positive trade effects.

In order to assess the effects of the trade agreement on the Mongolian economy, one should look at the simulation results by aggregated sectors. The percentage changes in the value-added sectors by selected regions are provided in the following table. The result reveals that most of the value-added industries have negligible and negative effects. The only positive value-added industry was meat products exported by Mongolia to EAEU members. At the same time, in five countries there is no such effect on value added for all 18 sectors. There is evidence that the value added for the meat sector shows high growth (3.9%) in the study by Sh. Enkhbayar and T. Nakajima (2013). They pointed out that the meat, leather, and textile and apparel sectors are competitive export sectors with the mining industry and could generate significant export earnings.

Furthermore, we planned to see the results for demand for endowments in selected sectors in Mongolia. As shown in Table 13, the change in demand for endowment for meat products is more positive than for the other 17 sectors. However, change is very low, at 0.3% for both the skilled and unskilled labor force. In addition to this, demand for endowment in the service sector has a slight positive effect post-simulation.

Table 9: Changes in Trade Balance by Sector, US\$ Million

		Table 7:		TIL TIMES	dumino Dy	Changes in trace Bulance by Sector, Sp 141111011	110111111			
Sector	Russia	Kazakhstan	Belarus	Armenia	Kyrgyzstan	Mongolia	Oceania	East Asia	Southeast Asia	South Asia
Grains, Crops	-0.1898	-0.0084	-0.0128	0.0007	-0.0019	-0.202	-0.0981	0.2156	0.032	0.0688
Animal Products	-0.0144	0	-0.0007	0.0001	0	-0.0032	-0.0042	0.018	-0.0018	0.0002
Wool	0.0028	0.0045	-0.0001	0.0001	0.0031	-1.597	0.6409	0.5707	0.002	0.0276
Meat	-0.6275	-0.0436	-0.013	0.0001	6800.0-	0.9131	-0.1926	0.1783	0.0173	0.0256
Forestry	-0.0277	-0.0001	-0.0048	0	0	-0.0026	-0.0098	0.0257	0.003	0.0047
Coal	0.2066	0.0182	0.0001	0	-0.0004	-1.9538	0.9102	-0.1417	0.6932	-0.1626
Oil and Gas	-1.5625	0.0726	0.0473	-0.0014	-0.0046	-0.5392	-0.0552	-1.587	0.1148	-0.0084
Other Minerals	-0.4385	-0.1152	-0.0003	-0.0015	-0.0008	1.0947	0.9406	-1.6182	0.1712	0.1289
Processed Food	0.8729	0.12	-0.0305	0.0027	0.0047	-0.7414	-0.2475	0.0369	-0.0443	0.0442
Textiles and Apparel	-0.1438	-0.0135	-0.0484	0	-0.0014	-0.7555	-0.0661	1.2411	-0.0374	0.0902
Leather Products	-0.0346	-0.0015	-0.0016	0	£000°0-	-0.341	-0.0127	0.3946	-0.0073	0.0139
Wood and Paper	-0.2779	0.0901	-0.0246	0.0001	-0.0012	-0.2968	-0.1096	0.4851	-0.0159	0.0112
Metals	0.7757	-0.0531	-0.1053	0.002	-0.0054	-1.999	-0.4653	-1.0395	0.1486	0.0752
Automobiles	-0.097	-0.0036	0.5055	0.0001	0.0013	-1.3788	-0.1043	1.0738	-0.007	0.0088
Machinery and Equipment	2.0964	-0.0276	-0.1407	0.0003	0.0015	-5.846	-0.5665	5.3327	-0.4034	0.0203
Other Manufactured Products	0.0096	0.0878	-0.2113	-0.0002	0	-0.4532	-0.3257	0.8843	-0.193	0.0528
Electricity	0.0883	-0.0019	-0.0333	0.0003	-0.0002	-0.114	-0.0038	-0.0138	-0.0031	-0.0009
Services	-1.7985	-0.0965	-0.0988	0.0015	-0.0058	-3.9505	-0.5312	2.6237	0.1088	0.2268
Total	-1.16	0.0279	-0.1733	0.0051	-0.0154	-18.1661	-0.3009	8.6803	0.5776	0.6273

Source: Simulation results

Table 10: Changes in the Export Price Index for Goods in Selected Countries, %

Sector	Russia	Kazakhstan	Belarus	Armenia	Kyrgyzstan	Mongolia
Grains, Crops	0.0005	0.0002	0.001	0	0.0003	0.1497
Animal Products	0.0005	0.0004	0.0007	0.0001	900000	0.2876
Wool	0.0004	0.0002	0.0009	0	0.0005	0.134
Meat	0.0005	0.0002	0.001	0	0.0003	0.3398
Forestry	0.0004	900000	0.001	0	0.0002	0.164
Coal	0.0012	0.0005	0.0000	0.0007	0.0004	0.0185
Oil and Gas	0.0004	0.0002	0.0004	0	0.0003	0.002
Other Minerals	-0.0003	-0.0002	0.0000	-0.0002	-0.0008	0.1225
Processed Food	9000:0	0.0003	0.001	0	0.0003	0.1161
Textiles and Apparel	0.0005	0.0001	0.0000	0	0	0.0783
Leather Products	900000	0	0.001	0	0	0.2116
Wood and Paper	9000:0	0.0003	0.001	0	0.0002	0.0843
Metals	0.0002	0.0001	0.0008	0	0.0001	0.0785
Automobiles	0.0004	0.0002	0.001	0	0.0001	0.0584
Machinery and Equipment	0.0005	0.0003	0.0011	0	0.0002	0.0573
Other Manufactured Products	0.0004	0.0002	0.0008	0.0001	0	0.052
Electricity	0.0005	0.0003	0.0008	0.0001	0.0002	0.1143
Services	0.0007	0.0003	0.0013	0	0.0002	0.1387

Table 11: Changes in the Import Price Index for Goods in Selected Countries, %

Sector	Russia	Kazakhstan	Belarus	Armenia	Kyrgyzstan	Mongolia
Grains, Crops	0	0	0	0.0003	0.0001	0.0001
Animal Products	0	0.0001	0	0	0	0
Wool	0.0037	0.0016	0.0004	0.0023	0.0008	0.0004
Meat	0.001	0.001	0	0	0.0005	0.0002
Forestry	0	0	0	0.0001	0.0003	0.0001
Coal	0.0007	0.001	0.0007	0.0008	0.0005	0.001
Oil and Gas	0.0002	0.0002	0.0003	0.0002	0.0003	0.0003
Other Minerals	0.006	-0.0002	-0.0001	-0.0001	0.0015	0
Processed Food	0	0.0001	0	0.0002	0.0004	0.0002
Textiles and Apparel	0	0	0	0	-0.0001	-0.0001
Leather Products	-0.0001	-0.0001	0.0001	0	-0.0001	0
Wood and Paper	0	0.0001	0.0001	0.0001	0.0002	0
Metals	0	0.0001	0.0001	0.0001	0.0001	0.0001
Automobiles	0	0	0	0.0001	0	0
Machinery and Equipment	0	0	0	0	0	0
Other Manufactured Products	0	0	0	0.0001	0.0001	0.0001
Electricity	0.0001	0.0002	0.0001	0.0001	0.0001	0.0005
Services	0	0	0	0	0	0

Table 12: Change in Value-Added Industry of Selected Regions, %

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Sector	Russia	Kazakhstan	Belarus	Armenia	Kyrgyzstan	Mongolia	Oceania	East Asia	Southeast Asia	South Asia
Grains, Crops	-0.0002	-0.0001	-0.0005	0.0001	0	-0.1367	-0.0003	0.0001	0	0
Animal Products	-0.0001	0.0002	-0.0003	0.0001	0.0014	-0.1352	-0.0002	0	0	0
Wool	0.0003	9000'0	-0.0009	0.0002	0.0035	-0.6321	0.0146	0.0045	0.0007	0.0005
Meat	-0.0009	-0.0004	-0.0002	0	-0.0004	0.2631	-0.0007	0	0	0
Forestry	-0.0006	0.0008	-0.0014	0	0	-0.0086	-0.0002	0.0001	0	0
Coal	0.0003	0.0001	-0.0002	0.0001	0.0001	-0.0798	900000	9000'0	0.0008	0.0005
Oil and Gas	£000°0-	-0.0001	-0.0004	0.0009	0.0001	-0.1352	-0.0001	-0.0002	0.0001	0.0001
Other Minerals	-0.0016	-0.0011	-0.0004	-0.0003	8000.0-	-0.0642	0.0004	0.0004	0.0004	0.0004
Processed Food	6000'0	0.0007	-0.0002	0.0001	0.0018	-0.3225	-0.0003	0	0	0
Textiles and Apparel	-0.001	-0.0007	-0.0029	-0.0001	-0.0001	-0.2442	-0.0006	0.0002	-0.0001	0.0001
Leather Products	6000'0-	0.0001	-0.0013	0	0.0002	-1.515	-0.0014	0.0003	0	0
Wood and Paper	2000'0-	0.0026	-0.0017	0.0001	0.0001	-0.1451	-0.0002	0.0001	0	0
Metals	0.0011	-0.0003	-0.0039	0.0004	-0.0004	-0.5186	-0.0008	0	0.0001	0
Automobiles	0.0003	-0.0002	0.0144	-0.0001	0.0027	-0.0974	-0.0004	0.0001	-0.0001	-0.0001
Machinery and Equipment	0.0024	-0.0002	-0.0016	-0.0002	0.0009	0.0004	-0.0008	0.0001	-0.0002	-0.0001
Other Manufactured Products	0	0.0009	-0.0036	0	0.0004	-0.2024	-0.0004	0.0001	-0.0001	0
Electricity	0.0002	-0.0001	-0.0006	0	0.0001	-0.0084	-0.0002	-0.0001	0	0

Source: Simulation results

Table 13: Change in Demand for Endowment for Selected Sectors (Mongolia), %

Endowment	Land	Unskilled Labor	Skilled Labor	Capital
Grains, Crops	-0.1334	-0.1412	-0.1413	-0.1221
Animal Products	-0.133	-0.139	-0.1391	-0.1238
Wool	-0.5511	-0.6681	-0.6682	-0.6508
Meat	0.1484	0.2986	0.2983	0.3374
Forestry	-0.0349	-0.0205	-0.0206	-0.0074
Coal	-0.1419	-0.1489	-0.149	-0.1358
Oil and Gas	-0.2117	-0.2432	-0.2433	-0.2235
Other Minerals	-0.0884	-0.0847	-0.0848	-0.0715
Processed Food	-0.2337	-0.3756	-0.3761	-0.3021
Textiles and Apparel	-0.1963	-0.3089	-0.3095	-0.2262
Leather Products	-0.7378	-1.5272	-1.5279	-1.4456
Wood and Paper	-0.1502	-0.2048	-0.2055	-0.1221
Metals	-0.3202	-0.5884	-0.5891	-0.506
Automobile	-0.1367	-0.1744	-0.1751	-0.0917
Machinery and Equipment	-0.0959	-0.0821	-0.0828	0.0007
Other Manufactured Products	-0.1794	-0.2707	-0.2714	-0.188
Electricity	-0.0793	-0.0447	-0.0454	0.0382
Services	-0.0555	0.0147	0.014	0.1047

#### 7. Conclusion

The present study provides an analysis of and insight into the impact of a Mongolia–EAEU free trade agreement on the macroeconomic variables and trade variables of Mongolia and the EAEU member economies. Utilizing the latest version (9.0) of the GTAP database, 14 main regions and 18 potential sectors were aggregated in this study. Under the hypothetical scenario of full liberalization, we simulated the impact of a free trade agreement between Mongolia and the EAEU and obtained the following results.

First of all, Mongolia's welfare gain appears to be positive due to both positive allocative efficiency and positive terms of trade. Meanwhile EAEU members' welfare gain does not seem to have any noticeable changes. In addition to this, the real GDP growth of Mongolia slightly increased, less than 1%, when there is a trade agreement. Therefore, Mongolia's benefit from a free trade agreement with the EAEU seems to have a relatively smaller effect on the economy. Similarly, EAEU members' GDP growth saw almost no change post-simulation.

Second, Mongolia's trade effect under full liberalization appears to have a negative or decreased export volume and a positive or increased import volume. Moreover, Mongolia's trade balance has a deficit, amounting to US\$18 million. The deficit is mainly due to raw products. The meat sector alone has a positive effect among all the 18 sectors in terms of the volume of exports, value-added industry and the change in demand for endowments. On the other hand, the EAEU members have no greater effect in terms of trade indicators.

In general, this ex-ante study reveals that Mongolia receives better results than the EAEU regarding the total welfare effect and GDP growth. Mongolia's benefit lies in its attempts to link export-oriented value-added products. Through this approach, Mongolia can accelerate its value-added exports to the EAEU and neutralize the negative effect of export volumes.

It should be noted that this study estimates only the quantitative aspects based on the GTAP database. Furthermore, it is necessary to include non-tariff barriers to trade, and sanitary and phytosanitary measures in order to have a more comprehensive conclusion.

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- <sup>1</sup> Kawasaki, 2003
- The GDP deflator that measures the price levels of final goods and services produced in an economy during a particular period.
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- Change in relative commodity prices which the nation trades in; this results from the tendency of the volume of trade to change as the nation grows.

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